

## FREQUENTLY ASKED QUESTIONS

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### FOR BUSINESS

#### What background and experience do your lawyers have?

lawyerbank lawyers are talented senior practitioners with outstanding commercial acumen. Drawing on their public and private experience, our corporate lawyers are well versed in all types of commercial transactions including purchase and sales arrangements, IP and ICT transactions, corporate restructuring, finance and banking, property and construction matters, licences and leases of real and personal property and insurance and regulatory compliance.

Our lawyers generally have over five years of experience (most having more than 10) working for a well-respected legal firm or highly regarded in-house legal team. Our corporate lawyers have generally worked in private practice at a Senior Associate level or above.

#### Can I engage a lawyerbank lawyer on a project basis or for a particular matter?

Yes. While many lawyerbank lawyers work on secondment, lawyerbank lawyers are also available to work on one off projects and matters including to providing relief assistance with the business as usual workload, or to provide senior expertise for high profile, complex or contentious matters.

#### How long can a lawyerbank lawyer be on secondment for?

We have lawyers available that can fill both long and short term positions. We do not have a minimum or maximum period over which a secondment can be performed. We aim to be as flexible as possible to meet your requirements.

#### Are lawyerbank lawyers engaged on a full-time or part time basis?

lawyerbank lawyers can be engaged on a full-time or part-time basis depending on your requirements. Our lawyers work anywhere between one and five days per week in relation to secondments to meet the operational needs of each client. We can also perform work up to a pre-agreed set number of hours on a virtual secondment basis to provide a greater level of flexibility to meet resourcing demands (see below).

#### What is a virtual secondment?

A virtual secondment arrangement involves a lawyerbank lawyer working from their own office rather than working at your office. Under this arrangement you can provide a lawyer with matters to deal with as they arise rather than have a lawyer performing work based on a set number of days per week.

This type of arrangement is generally suitable when you are uncertain as to the level of work that may be required in relation to a particular project or as a consequence of staff shortages or ad hoc work demands. Cost savings can be achieved as you are not paying a lawyer on a fixed term secondment basis when the workflow may not warrant this.

Virtual secondment work is generally performed on an hourly basis but at rates that take into account the nature of the arrangement. With any virtual secondment arrangement our lawyers are available to attend your office if that is required at any point.

#### How do you quality vet your lawyers?

Our commercial lawyers have significant experience in performing work for private enterprise. Prior to appointing our lawyers we ensure that they have suitable references from

previous employers and from their clients. We also verify their previous employment background and their skills in performing work of the type required by our clients.

### Do I get to pick my lawyerbank lawyer?

Yes. We generally suggest one or more lawyers that would be suitable given the nature of the work you require to be performed. Where multiple lawyers are available and have the relevant experience we will provide you with their CVs for you to choose who you would prefer to work for you and on what basis.

### How do I get a quote to use a lawyerbank lawyer or find out more?

If you would like to obtain a quote to appoint a lawyerbank lawyer or otherwise have any other questions or would like to meet to discuss how lawyerbank can assist your practice, please contact Vanessa, Ed or Alex:

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